

CIN: L72900MH2020PLC347893

Date: November 14, 2025

To, BSE Limited The Corporate Relationship Department Phiroze Jeejeebhoy Towers, 1st Floor, Dalal Street, Mumbai – 400 001

Ref: Scrip Code: 543931 ISIN: INEOQOM01015

Sub: <u>Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation</u>

Dear Sir/ Ma'am,

Please find attached the Investor Presentation in accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This presentation highlights the financial results of the Company for the half-year ended September 30, 2025.

Kindly take the above information on record.

The information in the above notice is also available on the website of the Company www.veefin.com.

Thanking you,

For Veefin Solutions Limited

Urja Thakkar
Company Secretary & Compliance Officer
ACS 42925



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Veefin Solutions Limited

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For further details, please feel free to contact our Investor Relations Representatives:

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Kit-Link: https://www.valoremadvisors.com/veefin

Summary - Veefin H1 FY2026 Highlights





Profitable Core-Our Engine for Growth

54% EBITDA profitability in SCF business.

Funds IP creation; model is structurally self-sustaining.

Profitable even precapitalization; funds R&D internally.



Building the Multi-Product Platform

Six products - Trade, CMS, Corporate & Retail IB, LMS, Fraud & Risk.

Built on Veefin 4.0 shared architecture.

Shared architecture. Parallel builds. Scalable IP.

Disciplined Execution & Financial Strength

Capital allocation aligned to multi-product roadmap; prudent IP capitalization.

Consolidated reporting reflects control-based accounting.

Low leverage and healthy cash generation support continued investment.



Sustained Growth & Visibility

We grew revenues over 108% YoY & maintain a USD 45 million qualified pipeline, with strong crosssell traction.

Incremental margins exceed 70% on additional modules sold to existing clients.

Expansion into Asia, Africa, and MENA continues to strengthen recurring revenue visibility, supported by positive cash flows and robust governance.

Veefin is combining a profitable core with disciplined IP investment, disciplined execution, and global expansion - building India's first multi-product BFSI technology powerhouse.

Global Enterprise Software Product Provider to Banks & NBFCs since 2020



Products

Supply Chain Finance

Trade Finance

Cash Management

Corporate Internet Banking

Retail Internet Banking

LMS

LOS

Collections System

Fraud & Risk Analytics

Guarantee Management System

GenAl Solutions

and more...

Clients Across

24+

Countries



80+ FIs & 300+ Corporates







گــفـالــة Kafalah



IndusInd Bank

















and more...

\$40B+

annualized disbursements

108%

YoY growth



voluntary tech attrition.







and more...



Leadership **Depth That Powers Global** Scale

12 senior leaders driving product, technology, and business growth - supported by 2 strategic enablers across finance and people leadership. Together, this 14member leadership group represents over 300+ years of BFSI and product experience.



Ketan Zaveri CTO

Exp: 26+ Years



Sreejith

B)B

CTO

Gopinathan

Exp: 21+ Years





Raja Debnath Chairperson,

Exp: 27+ Years

ÉY





Business, Product, & Technology Leadership

Gautam Udani Whole-time, Director, COO

Exp: 18+ Years ınfını



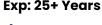
Parag Ekbote CBO

Exp: 32+ Years

intellect @MISYS

ORACLE'











Sorabh Dhawan CEO, PSB Xchange

Exp: 17+ Years





Exp: 21+ Years L&T Infotech

Chief Product

Jigar Shah

Officer



Shantanu Bairagi

Exp: 24+ Years







Trade

Head, Cash &

Yusuf Rangwala

Exp: 27+ Years

FINASTRA



Akash Munjal Sr. Director, PSB Xchange

Exp: 24+ Years







Binny Shah Chief Solution Officer

Exp: 21+ Years





Strategic Enablers - Finance, Governance, & People Leadership



Payal Maisheri CFO

Exp: 16+ Years

Deloitte.



Gitesh Karnik CHRO

Exp: 25+ Years









Leadership Depth - Why this matters?



Deep domain expertise across SCF, CMS, Trade, Digital Lending, and Core Banking.



Strong industry networks accelerate enterprise sales and partnerships.



Mature leadership ensures capital allocation discipline and risk control.



Unified Goal – To Build India's 1st Global BFSI product powerhouse





Highlights Since Last Earnings Call



Amalgamation announced → BSE filing done



Continued rollout of PSB Xchange



Operational team for PSBX hired across the country



Named Most Innovative SCF Solution of 2025 by Euromoney Transaction Banking Awards



Non-SCF
Pipeline
Generated Trade, Cash,
Corporate &
Retail Internet
Banking
generated



Preferential
Round (BSE
approval
pending) raising INR
94.3 Cr to fuel
IP investments

3

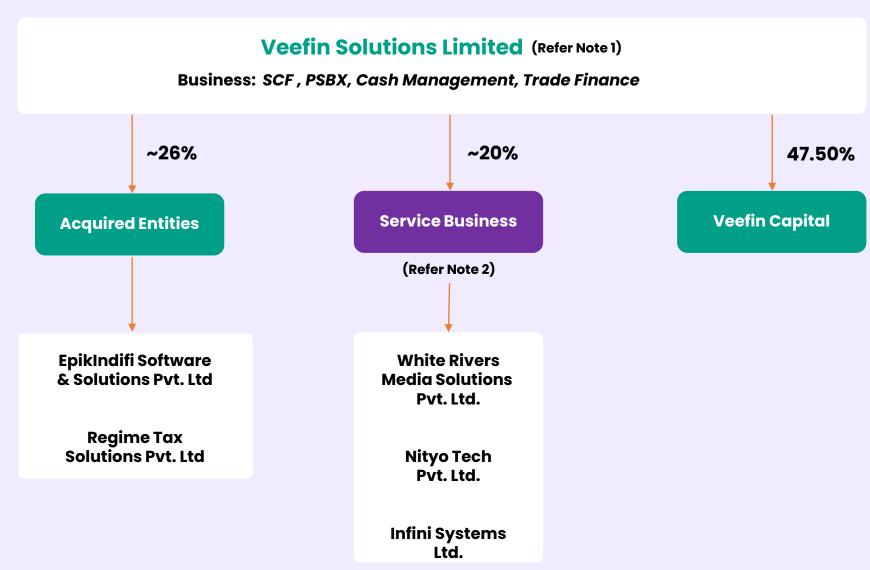
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Note 1:

Simplified Structure. Stronger Foundation

Merger of subsidiaries Estorifi & GlobeTF into Veefin approved by Board & filed with BSE (18 Oct 2025); NCLT approval expected in 10 - 12 months with Appointed Date - 1st April 2026.

Promoters voluntarily relinquished 21 lakh shares at nil consideration, reinforcing commitment to governance and minority alignment.

The merger delivers a simplified structure, stronger balance sheet, and greater scale positioning Veefin for accelerated growth and sustained shareholder value.

Veefin's growth will always be shared growth

Note 2:

Consolidation of Service Arm

Veefin is consolidating its service operations into one single entity, where Veefin will hold a 20% strategic stake.

This move aims to unlock value streamline operations & enhance strategic focus across the Group.



Amalgamation Update & Timeline

Simplifying Structure and aligning ownership with operations

Board Approval	BSE/SEBI Filing	BSE/SEBI Approval	Shareholder Approval	NCLT Approval	Effective Date
Status	Status	Status	Status	Status	Status
✓ Done	✓ Done	Submitted – Awaiting Approval	Pending	▼ Pending	Z Pending
Completed	Completed	Expected Completion	Expected Completion	Expected Completion	Expected Completion
 		Q3-Q4 FY26	Q1 FY27	Q2-Q3 FY 27	Q2-Q3 FY 27



Structure & Reporting Framework

Entity / Subsidiary	Veefin Stake	Revenue Consolidated?	Profit Consolidated (Effective %)	Business Status / Remarks
GlobeTF Solutions Ltd	56.75 %	Full	56.75%	Operating subsidiary; revenues fully consolidated.
Estorifi Solutions Ltd	41.74%	Full	41.74%	Controlled subsidiary for reporting; early-stage IP build; no external revenue yet.
Epikindifi Software & Solutions Pvt. Ltd.	26% via Estorifi	Full	10.85%	Consolidated under board control; profits recognized per effective stake.
Regime Tax Solutions Pvt. Ltd.	26% via Estorifi	Full	10.85%	Early revenue phase.
Infini Systems Ltd	31.34%	Full	31.34%	Holding subsidiary for multiple investments; controlled for reporting.
Nityo Tech Pvt. Ltd.	100% via Infini	Full	31.34%	Revenue-generating entity.
White Rivers Media Solutions Pvt Ltd	36.56% jointly via Infini & Nityo	Full	11.46 %	Revenue-generating entity; planned future listing post-integration.

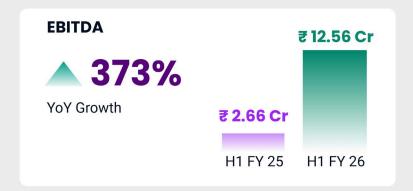
"Consolidated revenues reflect full income of controlled entities. Profits recognized in proportion to shareholding after adjustment of non-controlling interest.

Entities without revenue represent IP build investments."



Financial Highlights – **Standalone** (Reported post-capitalization)















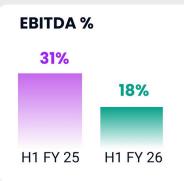




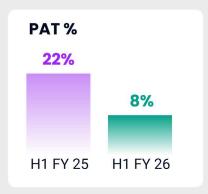
Financial Highlights – **Consolidated** (Reported post-capitalization)



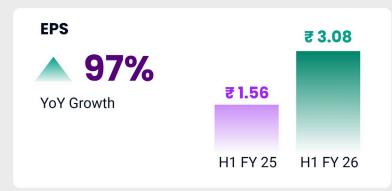


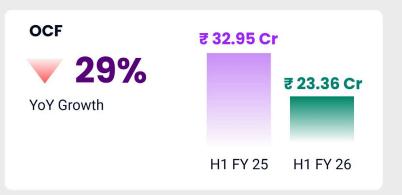








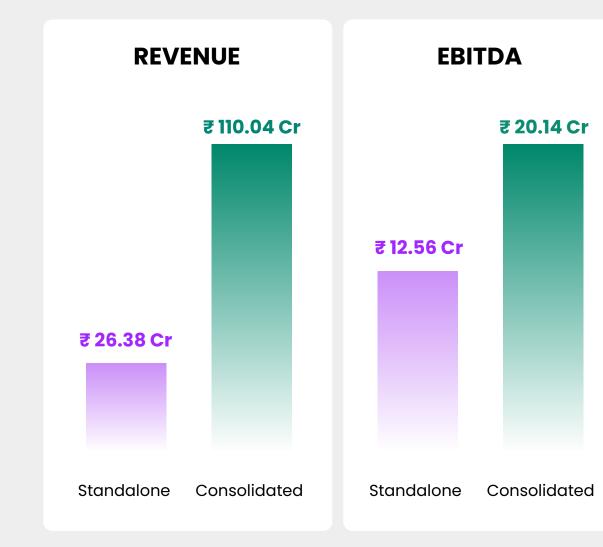




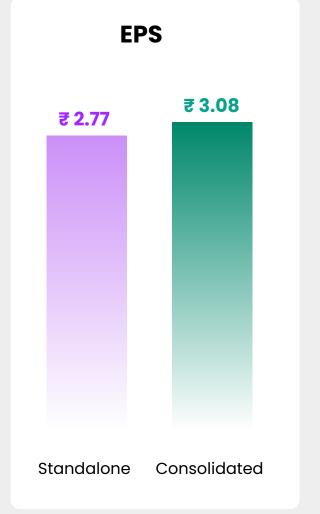


Standalone vs Consolidated

(H1 FY 26)





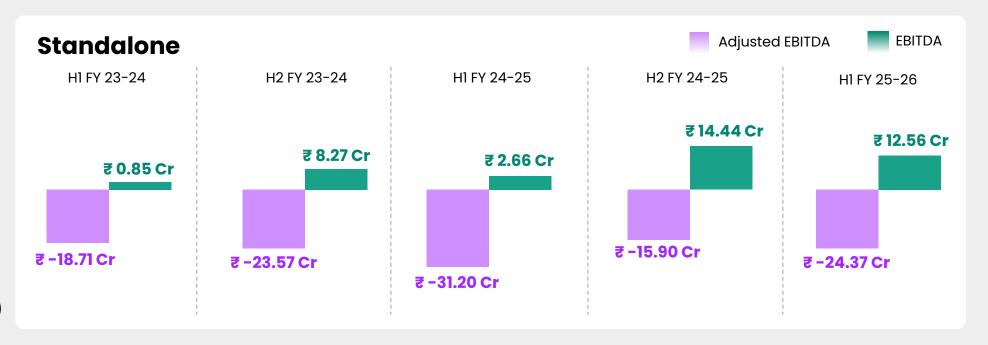


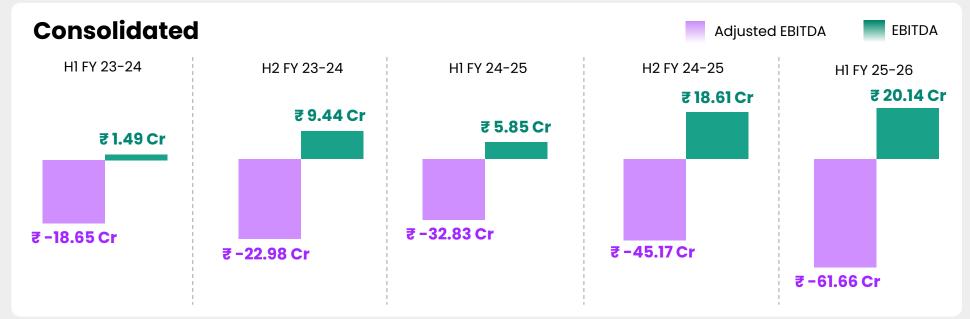


Balancing Profitability & IP Investment

(How to read our numbers)

- We report profit after capitalizing qualifying development costs (IGAAP - AS 26).
- Capitalization is a consistent policy, amortized over 10 yrs
- If R&D were expensed immediately, shortterm reported margins would be lower — this is intentional investment for durable IP.





Financial Structure & Profit Drivers





IP build centers (no revenue) + acquired companies (revenues consolidated; 3 profitable, 1 loss-making).



Veefin Standalone

Multi-product IP build (operationally loss-making pre-capitalization; profitable post-capitalization).

Profitable core + disciplined IP creation = sustainable growth.

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Supply Chain Finance (Profitable Core)

EBITDA 54%



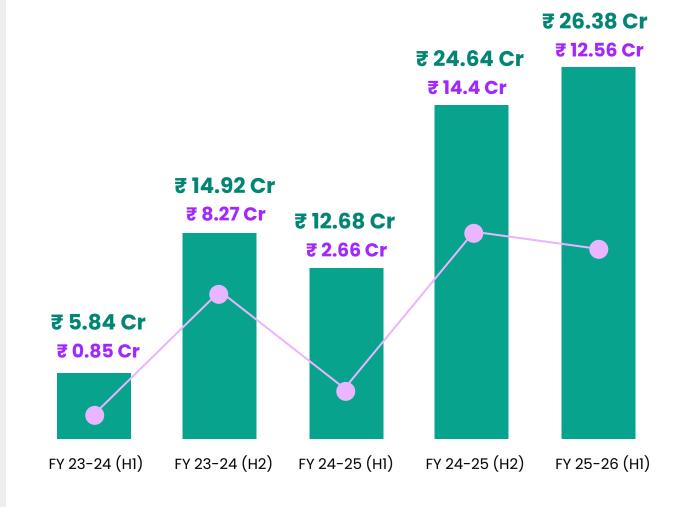
Segment Summary Table

Segment	Revenue Contribution	EBITDA %	Comment
SCF	High	54%	Profitable pre/post capitalization
Veefin Standalone	Moderate	Negative (pre-cap)	IP incubation phase
Subsidiaries	Negligible	Negative	IP build centers
Acquired Company	Moderate	Mixed	3 profitable, 1 loss making



Supply Chain Finance – Profitable Core

- SCF business EBITDA margin > 54 %; cash positive stand-alone
- 40+ banks/NBFCs across 15 countries.
- \$40 B+ annualized disbursements.
- High renewal rates → predictable recurring revenues
- Profits from SCF partly fund our new product development engine.





Veefin Product Suite – A Strategically Balanced Portfolio

Monetizing Products

- Supply Chain Finance (SCF)
- Loan Origination
 System (LOS)

Core revenue engines with live clients, high EBITDA, and recurring volumes.

Proven profit centers funding IP creation.

Strategic IP Investments

- **Trade Finance**
- © Cash Management System (CMS)
- Corporate Internet Banking (CIB)
- Retail Internet Banking (RIB)
- **Output** Loan Management System (LMS)

Large-ticket, enterprise-grade systems under active R&D.

Next growth levers - reusable IP for scale.

Entry & Differentiator

- 👼 Loan Origination System (LOS)
- 🚓 Fraud & Risk Analytics
- **Gen-Al Solutions**
- Guarantee Loan Management System (GLMS)

Lightweight modules for fast client entry and cross-sell.

Entry tools enabling new client acquisition

Unified working capital and transaction banking stack built on one codebase.

Most products share the Veefin 4.0 architecture, APIs, and data layer.

Multi-Product IP Investment Philosophy





Developing 6 product lines simultaneously, not sequentially.



Shared microservices & UX framework.



Capitalized under IGAAP - AS 26 criteria; amortized over 10 yrs

A Strong Repeatable Enterprise Sales Engine





Total qualified pipeline

₹396 Cr

Active Deals

35

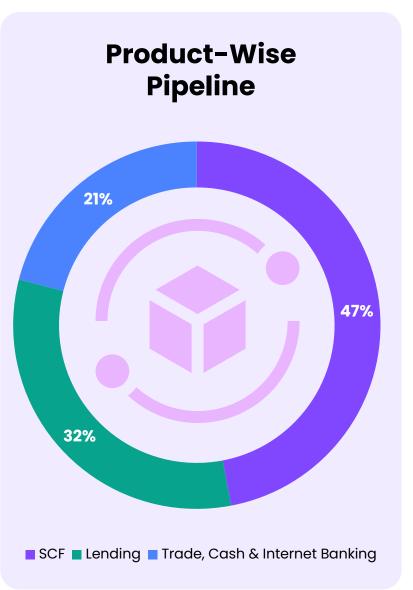
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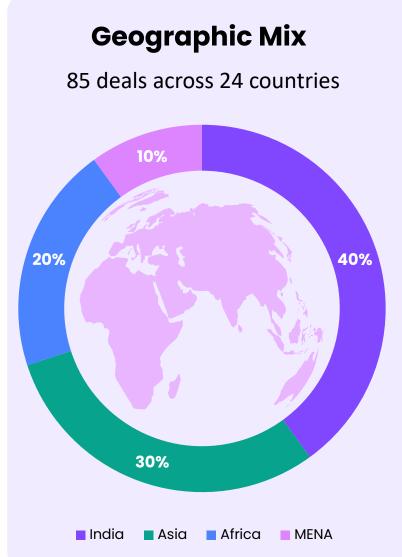
(>INR 17Cr each)



Deals in advance stage

15%





Win rates improving as multiproduct suite offers higher touchpoints.



Veefin Product TAM - 2025E Annual Software Spend & Strategic Position



Transaction Banking Software Cluster

Product Line	TAM (USD Bn)	Veefin Strategic Position
Supply Chain Finance (SCF)	2.0 - 3.5	Proven leadership; profitable and scaled; platform anchor for cross-sell.
Trade Finance	3.0 - 5.5	Development nearing completion; high IP investment; large-ticket enterprise pipeline.
Cash Management System (CMS)	10 - 15	Core R&D focus; long-term enterprise anchor product for transaction banking.
Corporate Internet Banking (CIB)	3 - 7	Development nearing completion; high enterprise stickiness; key to cross-sell CMS/Trade.
Retail Internet Banking (RIB)	5 - 10	Expanding into digital front-end; integrated with Veefin 4.0 core
Total Transaction Banking TAM	23 - 41	Platform expansion zone; large-ticket IP builds; global scalability focus.

Lending Lifecycle and Credit Technology Cluster

Product Line	TAM (USD Bn)	Veefin Strategic Position
Loan Origination System (LOS)	5 - 8	Development complete; workflow-based entry for lending digitalization.
Loan Management System (LMS)	6 - 12	Deployed product; core revenue driver; proven cross-sell synergy with SCF
Loan Collections Platform	2 - 4	Early-stage growth; complements LMS; strong interest from NBFC segment.
Total Lending Lifecycle TAM	13 - 24	Core monetization cluster; strong profitability and cross-sell engine.

Combine		
Software	TAM	(2025E)

\$36 - 65 Billion

Transaction Banking

~60%

Lending Technology

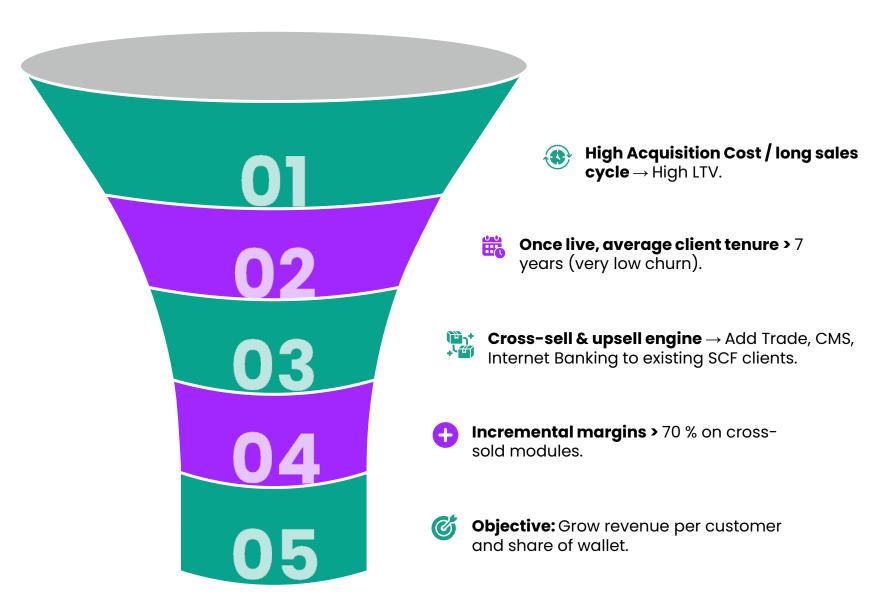
~40%

All figures represent annualized global software spend (license, SaaS, implementation, maintenance)

Economics of

Enterprise Sales







Product Investment & Capitalization Policy





As per IGAAP – AS 26 criteria for capitalization of R&D



Only reusable IP capitalised; maintenance expensed immediately.



Practice consistent with Global SaaS technology company reporting.



Cash flow fully reflected; improves matching of cost and revenue.

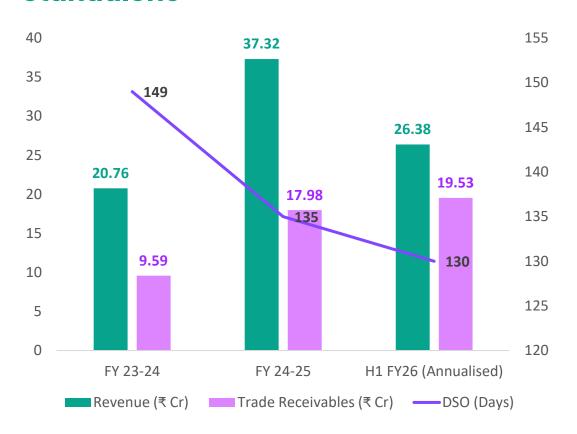


Amortisation 10 years



Revenue, Receivables & DSO movement:

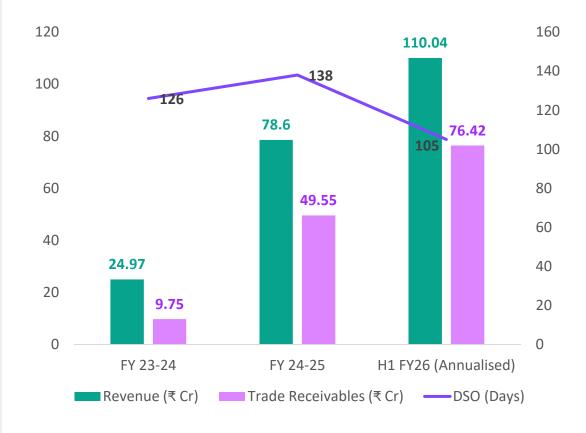
Standalone



^{*}HI DSO is annualised for comparability with prior full-year metrics

Revenue, Receivables & DSO movement:

Consolidated



^{*}H1 DSO is annualised for comparability with prior full-year metrics



Drivers of Durable Growth & Profitability





Transitioning from single-segment fintech →

multi-product platform

108 % YoY growth with > 90 % revenue visibility.



IP Moat – Working Capital finance and more on a single chassis



Recurring SaaS revenues & cross-sell engine ensure durability.



Experienced Leadership team with proven execution capabilities at scale





Outlook FY 2026



Revenue Growth target

Standalone → 75–85 % YoY

Consolidated → 290 – 300 % YoY



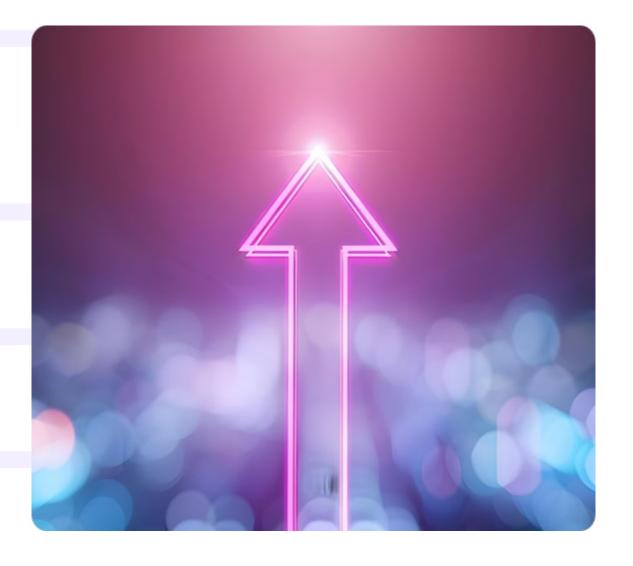
Margin expansion as IP investment plateaus.



Continued cash flow discipline and global expansion.



Target closure of ~15 % of \$45 m pipeline within FY 26.





Closing Message

Think Digital Banking. Think Veefin.







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3



THANKYOU

Think Digital Banking. Think Veefin



Half Yearly Standalone Income Statement



Particulars (INR Cr)	H1-FY26	H1-FY25	Y-o-Y
Revenue from Operations	26.38	12.68	108.0%
Operating Expenses	13.81	10.02	37.8%
EBITDA	12.57	2.66	372.6%
EBITDA Margins (%)	47.65%	20.98%	2,667 Bps
Depreciation	3.20	1.19	168.9%
Finance Cost	2.64	0.21	1,157.1%
Other Income	1.15	0.20	475.0%
PBT	7.88	1.46	439.7%
Taxes	1.44	0.03	4,700.0%
PAT	6.44	1.43	350.3%
PAT Margins (%)	24.41%	11.28%	1,313 Bps
Diluted EPS (INR)	2.63	0.58	353.4%

Half Yearly Consolidated Income Statement



Particulars (INR Cr)	H1-FY26	H1-FY25	Y-o-Y
Revenue from Operations	110.04	19.09	476.4%
Operating Expenses	89.91	13.23	579.6%
EBITDA	20.13	5.86	243.5%
EBITDA Margins (%)	18.29%	30.70%	(1,241) Bps
Depreciation	7.35	1.66	342.8%
Finance Cost	3.66	0.17	2,052.9%
Other Income	1.26	0.14	800.0%
PBT	10.38	4.17	148.9%
Taxes	2.17	0.04	5,325.0%
PAT	8.21	4.13	98.8%
PAT Margins (%)	7.46%	21.63%	(1,417) Bps
Diluted EPS (INR)	2.92	1.43	104.2%

Historical Standalone Income Statement



Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26
Revenue from Operations	13	21	37	26
Operating Expenses	8.2	11.8	21	13
EBITDA	4.8	9.2	16	13
EBITDA Margins (%)	36.92%	43.81%	43.24%	50.00%
Depreciation	0	1	2	3
Finance Cost	-	0	1	3
Other Income	0	-	1	1
PBT	5	8	14	8
Taxes	1	2	3	2
PAT	4	6	11	6
PAT Margins (%)	30.77%	28.57%	29.73%	23.08%
Diluted EPS (INR)	2.06	2.51	4.51	2.63

Historical Standalone Balance Sheet



Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26
EQUITY AND LIABILITIES				
Equity Share Capital	18	23	23	24
Reserves & Surplus	25	96	129	154
Money received against Share Warrants	_	3	3	_
Shareholders Fund	43	122	155	178
Non-Current Liabilities				
Long-Term Borrowings	1	5	24	65
Deferred tax liabilities	1	3	6	8
Long Term Provisions	1	1	2	2
Total Non-current Liabilities	3	9	32	75
Current Liabilities				
Short Term Borrowings	_	1	5	4
Trade payables	1	4	2	2
Other Current Liabilities	3	4	5	18
Short Term Provisions	1	1	_	_
Total Current Liabilities	5	10	12	24
Total Equity and Liabilities	51	141	199	277

Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	1	2	3	3
Intangible Assets	39	91	155	192
Non Current Investments	-	-	4	6
Long Term Loans & Advances	1	2	1	39
Other Non-current Assets	-	-	2	2
Total non-current assets	41	95	165	242
Current Assets				
Trade Receivables	7	10	18	20
Cash and Cash Equivalents	1	31	7	7
Short Term Loans and Advances	-	1	1	1
Other Current Assets	2	4	8	7
Total Current Assets	10	46	34	35
Total Assets	51	141	199	277

Historical Consolidated Income Statement



Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26
Revenue from Operations	14	25	79	110
Operating Expenses	9	14	54	90
EBITDA	5	11	25	20
EBITDA Margins (%)	34.29%	45.20%	31.65%	18.18%
Depreciation	0	1	5	7
Finance Cost	-	0	1	4
Other Income	0	-	2	1
РВТ	5	10	21	10
Taxes	1	3	5	2
PAT	4	7	16	8
PAT Margins (%)	28.57%	28.00%	20.25%	7.27%
Diluted EPS (INR)	2.33	3.29	5.41	2.92

Historical Consolidated Balance Sheet



Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26	Particulars (INR Cr)	FY23	FY24	FY25	H1-FY26
EQUITY AND LIABILITIES					ASSETS				
Equity Share Capital	18	23	23	24	Non-Current Assets				
Reserves & Surplus	26	99	423	492		1			
Money received against Share Warrants	-	3	3	-	Property, Plant and Equipment Intangible Assets	40	93	6 181	9 228
Minority Interest	-	2	18	105	Intangible assets under			0.5	70
Share Application Money	_	-	2	-	development	_	-	35	79
Pending Allotment					Goodwill on Consolidation	_	_	176	329
Shareholders Fund					Deferred Tax Asset	-	-	-	2
	44	127	469	621	Long Term Loans & Advances	1	1	6	6
Non-Current Liabilities					Other Non-current Assets		1	4	12
Long-Term Borrowings							I 		
Deferred tax liabilities	1	4	7	104	Total non-current assets	42	97	408	665
Long Term Provisions	1	3	5	8	Current Assets				
Total Non-current Liabilities	1	1	3	3	Current Investments	-	-	_	1
	3	8	15	115	Trade Receivables	8	10	50	76
Current Liabilities					Cash and Cash Equivalents	1	32	43	58
Short Term Borrowings	-	1	6	8	Short Term Loans and Advances	'		10	
Trade payables	1	4	12	33		-	1	3	4
Other Current Liabilities	3	5	18	68	Other Current Assets	1		10	40
Short Term Provisions	1	-	3	7	Other Current Assets	l	5	19	48
Total Current Liabilities	5	10	39	116	Total Current Assets	10	48	115	187
Total Equity and Liabilities	52	145	523	852	Total Assets	52	145	523	852

Veefin 4.0 Working Capital On A Single Chassis



